



Corporate Presentation

VISION & MISSION



VISION

- ✓ To be the most trusted and preferred financial services group trusted by customers while transforming the national landscape by facilitating the domestic corporate bond market growth.

MISSION

- ✓ Building investor confidence in fixed-income markets by promoting liquidity, transparency, and efficiency and by evolving customized debt financial products suiting the investment horizon of all investor classes.

CORPORATE STRUCTURE



AFCO Group

AFCO Investment Services Private limited (AISL)

Strong presence in Fixed Income market over two decades

Proprietary trading activity with Book size of INR 2 billion plus

Annual Turnover (Net) of ~INR 300 billion in SLR and non-SLR across all maturities

Member of both BSE and NSE

AFCO Capital Limited

SEBI Registered Category I Merchant Banker

Services include Private Placement of Bonds, NCDs, CPs and CDs

Issue Management & advisory services

OVERVIEW



- ✓ AFCO Investments Services (Pvt) Ltd. (AISL) is India-focused integrated financial services company
- ✓ AISL has over two decades of experience in servicing corporates, institutional & government clients and family business
- ✓ Team comprising over 50 qualified and experienced professionals viz, CAs, CSs, MBAs, CFAs, Engineers with deep insight into securities market
- ✓ Company known for offering best financial-cum-strategic solutions by promptly tapping market opportunities
- ✓ Presence across 6 cities – Mumbai | Delhi | Bengaluru | Kolkata | Hyderabad | Chennai
- ✓ Value added Merchant Banking services through new company viz, AFCO Capital Limited

MANAGEMENT TEAM



ATUL OZA	Chairman & Managing Director Founder promoter of AISL. He brings with him 25 years of proven experience to the glory of AFCO. Having completed M.Com. & MBA (Finance) he developed expertise in Resource Mobilization , Debt Syndication & Equity Placement Established AFCO - force to reckon with in Debt Market.
PRASAD AKOLKAR	Principal Officer Experienced finance professional in the field of investment management, mutual fund, stock exchange, compliance and merchant banking. Held key position as Executive Director - Vadodara Stock Exchange & MD & CEO of All Bank Finance Merchant Banking arm of Allahabad Bank.
CHITVAN OZA	Director B-Tech, MBA and CFA (USA). Possesses strong research background having worked in capacity of “Research Analyst” at Institutional Equity Desk in one of the leading brokerage houses in India. Instrumental in setting up Merchant Banking division - AFCO Capital Ltd - in the AFCO Group.

MANAGEMENT TEAM



NITIN CHIKHALE	Strategic Advisor AICWA and MBA (Finance). Nitin brings with him 25+ years of experience in the field of Finance, Accounts and Consulting in BFSI arena. He is integral part of AISL operations.

KEY SERVICES



Full-fledged Dealing Desk for Intermediation of various Fixed Income and structured products such as

- ✓ SLR Bonds
(Govt. securities, State Development Loans across all maturities)
- ✓ Non-SLR Bonds
(Plain Vanilla Bonds, Perpetual Bonds , Tax-Free Bonds and Structured Bonds)
- ✓ State backed bonds including Fertiliser and Oil bonds
- ✓ Money-Market Instruments
(Commercial Papers, Certificate of Deposits, T-Bill)
- ✓ Research reports & regular market related inputs

INSTITUTIONAL CLIENTS



AISL offers segregated mandate and advisory solutions to a wide range of Institutional investors:

- ✓ Banks - PSU, Private, Foreign & Co-operative
- ✓ Mutual Funds
- ✓ Insurance companies
- ✓ Corporate Treasuries
- ✓ Pension/Provident funds, EPFO & Superannuation Funds
- ✓ HUFs , Wealth Managers and HNIs
- ✓ Private Equity Funds and Alternative Investments

FUNDS RAISED FOR



SUNDARAM FINANCE	AXIS FINANCE	HDFC CREDILLA
ASHOK LEYLAND	CANFINA HOMES	INDIABULLS HSG. FINANCE
GODREJ INDUSTRIES	GODREJ AGROVET	GODREJ PROPERTIES
TVS CREDIT SERVICES	HT MEDIA	MAHINDRA & MAHINDRA
LIC HSG. FINANCE	GIC HSG. FINANCE	BLUE STAR LTD
NABARD	L & T FINANCE	SIDBI
TVS CREDIT SERVICES	NW 18/ TV 18	SHRIRAM TRANSPORT FIN.
SREI EQUIPMENT FIN.	DEWAN HOUSING	CHAMBAL FERTILIZERS

Indicative PF Client List

AIR INDIA	HONDA CEIL POWER PRODUCTS	MSRTC	WEST BENGAL STATE ELECTRICITY BOARD	NDDB
BHEL (ALL UNITS)	GWRDC	MSEB	NPCIL	NVS
BSE	GWSSB	MTNL	NSE	NHDC
CHATTISGARH STATE ELECTRICITY BOARD	GIDC	M.P STATE ELECTRICITY BOARD	HPGCL	POWER FINANCE CORPORATION
COTTON CORPORATION OF INDIA LTD	HVPNL	MAZAGAON DOCK LTD	KSRTC	POWER GRID CORPORATION
FOOD CORPORATION OF INDIA	HPSEB	OICL	SAIL (ALL UNITS)	SESA GOA

Financial Position of AISL

-



CONTACT US



MUMBAI (CORPORATE OFFICE)	604/605,Cosmos Plaza, Near D N Nagar Metro Station, Above Westside, J.P.Road, Andheri (West), Mumbai - 400 053
NEW DELHI	1206, Devika Tower (12th Floor) 6,Nehru Place, New Delhi – 110019
KOLKATA	25,Black Burn Lane (3rd Floor) , Room No.308, Kolkata 700 012
BENGALURU	House No.69 (Ground Floor) 2nd Main Chengaiah Compound SR Krishnappa Garden, B G Road, Bengaluru- 560 041
HYDERABAD	202,KSR Grandeur, 8-3-677/23, Shri Krishna Devraya Nagar, Yellareddyguda , Hyderabad 500 073

*Thank
you*

